

**PIANO PART-TIME**  
**Laurea Magistrale in *International economics and commerce***  
**Classe LM-56 – Scienze dell'Economia**

**Curriculum: Business Organization and Strategy**

Disciplina	Attività Formativa	Settore	CFU	Sem.
<b>I YEAR – PART-TIME - A.A. 2015-2016</b>				
English Language (advanced) (*) or Lab of International Markets Analysis	F		6	I II
International Sales Management	B	SECS-P/08	6	II
Industrial Organization and Business Strategy (1 <sup>st</sup> and 2 <sup>nd</sup> module)	B	SECS-P/06	12	I
<b>6 cfu to be chosen between:</b>				
Teamwork, Negotiation and Conflict Management	B	SECS-P/08	6	II
Management Control and Cost Analysis	B	SECS-P/07	6	I
<b>Total cfu</b>			<b>30</b>	
<b>II YEAR – PART-TIME - A.A. 2016-2017</b>				
Business Statistics	B	SECS-S/01	6	I
International Economics (1 <sup>st</sup> and 2 <sup>nd</sup> module)	B	SECS-P/01	9	I
<b>6 cfu to be chosen between:</b>				
Organizational Behavior and Leadership	C	SECS-P/10	6	II
Sociology of Entrepreneurship	C	SPS/09	6	II
<b>Free-choice Elective (**)</b>	D		9	
<b>Total cfu</b>			<b>30</b>	
<b>III YEAR – PART-TIME - A.A. 2017-2018</b>				
European Agricultural Policy	C	AGR/01	6	I
Operation and Project Management (1 <sup>st</sup> e 2 <sup>nd</sup> module)	B	SECS-P/02	12	I
Personnel Economics	B	SECS-P/02	6	I
Supply Chain and Logistics	C	SECS-P/10	6	II
<b>Total cfu</b>			<b>30</b>	
<b>IV YEAR – PART-TIME - A.A. 2018-2019</b>				
International Tax Law	B	IUS/13	6	
<b>Laboratory (BOS)</b>	F		3	
<b>Thesis</b>	E		21	
<b>Total cfu</b>			<b>30</b>	

(\*) If the student has a B2 English Certificate must take Lab of International Markets Analysis, otherwise must follow the English Language (advanced) course. Students are strongly encouraged to get the FCE (First Certificate of English).

(\*\*) Students are encouraged to apply for one of the following special Programs: GCP (Global Consulting Program), Competitividad Global Para PyMES, Campus World.

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Disciplina	Attività Formativa	Settore	CFU	Sem.
<b>I YEAR – PART-TIME - A.A. 2015-2016</b>				
International Economics (advanced)	B	SECS-P/01	9	
International Business and Communication (1 <sup>st</sup> e 2 <sup>nd</sup> module)	B	SECS-P/08	12	
<b>Free-choice Elective (**)</b>	D		9	
<b>Total cfu</b>			<b>30</b>	
<b>II YEAR – PART-TIME - A.A. 2016-2017</b>				
Econometrics	B	SECS-P/05	6	
European law	B	IUS/13	6	
English Language (advanced B2) or (*) English Language (advanced C1) or Lab of International Markets Analysis	F		6	
<b>6 cfu to be chosen between:</b>				
Business Statistics	B	SECS-S/01	6	
Dynamics of Populations	B	SECS-S/04	6	
<b>6 cfu to be chosen between:</b>				
Budgeting	B	SECS-P/07	6	
International Banking	B	SECS-P/11	6	
<b>Total cfu</b>			<b>30</b>	
<b>III YEAR – PART-TIME - A.A. 2017-2018</b>				
International Integration (1 <sup>st</sup> e 2 <sup>nd</sup> module)	B	SECS-P/01	12	I
<b>6 cfu to be chosen between:</b>				
Economics of Innovation	B	SECS-P/06	6	I
Economics of Taxation	B	SECS-P/03	6	I
<b>12 cfu to be chosen between:</b>				
Economics of Environment and Natural Resources	C	AGR/01	6	I
Intercultural Relations	C	SPS/09	6	I
Supply Chain and Logistics	C	SECS-P/10	6	II
<b>Total cfu</b>			<b>30</b>	
<b>IV YEAR – PART-TIME - A.A. 2018-2019</b>				
<b>6 cfu to be chosen between:</b>				
Country Analysis (1 <sup>st</sup> module)	B	SECS-P/02	6	
Macroeconomics (Advanced)	B	SECS-P/01	6	
<b>Laboratory (IEB)</b>	F		3	
<b>Thesis</b>	E		21	
<b>Total cfu</b>			<b>30</b>	

(\*) For students who have the level but not the B2 English Certificate.

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