



A.A. 2026-2027

Study Plan and Educational Organization

EM27

CdS **International Economics and Commerce**
Classe **LM-56 R – Scienze dell'Economia**
Sede **Ancona**

IEC

[Offerta formativa Facoltà di Economia "Giorgio Fuà"](#)

Syllabi of the courses

[Syllabus del corso di studio](#)

Curriculum: Business Organization and Strategy

Bos

YEAR: 1 - A.Y. 2025-2026

New SSD	SSD	Course	TAF	CFU	HOURS	
	SECS-P/02	Primer on quantitative methods	F	3	22	
	SECS-P/08	International Sales Management	B	6	44	
	SECS-P/06	Industrial Organization and Business Strategy (1st and 2nd module) ^(a)	C	12	88	
	SECS-S/01	Business Statistics	B	6	44	
12 credits to be chosen between:						
	SECS-P/08	Operation and Project Management (1st and 2nd module)	B	12	88	
	SECS-P/08	Multicultural Management and Communication (1st and 2nd module)	B	12	88	
6 credits to be chosen between:						
	SECS-S/04	International Dynamics of Populations	C	6	44	
	SECS-P/10	Organizational Behavior and Leadership	C	6	44	
	SPS/09	Intercultural Relations	C	6	44	
	SPS/09	Sociology of Entrepreneurship	C	6	44	
6 credits to be chosen between:						
	SECS-P/07	Management Accounting for Decision Making	B	6	44	
	SECS-P/08	Teamwork, Negotiation and Conflict Management	B	6	44	
9 free-choice credits (electives) (**):						
		Laboratory IEC ^(d)	D	3	22	
	SECS-P/02	Business Startup	D	9	66	
		Internship	D	6-9	150-225	
	SECS-P/01	Financial Economics and Risk Management ^(b)	D	6	44	
	SECS-P/06	Economics of Innovation	D	6	44	
	SECS-P/06	Economics of Environment and Natural Resources	D	6	44	
	SECS-P/11	International Banking and Financial Institutions	D	6	44	
Year: 1 - Total Credits				60		

YEAR: 2 - A.Y. 2026-2027

New SSD	SSD	Course	TAF	CFU	HOURS	SEM (ciclo)
ECON-01/A	SECS-P/01	Global Trade and Finance (1st and 2nd module)	B	9	66	I
ECON-08/A	SECS-P/10	Supply Chain and Logistics	C	6	44	II
ECON-02/A	SECS-P/02	Lab of Applied Industry Dynamics (1st and 2nd module)	B	9	66	II
6 credits to be chosen between:						
ECON-02/A	SECS-P/02	Personnel Economics ^(c)	B	6	44	I
ECON-05/A	SECS-P/05	Big Data Analytics for Business	B	6	44	II
ECON-02/A	SECS-P/02	Causal Analysis	B	6	44	II
3 credits to be chosen between:						
		Advanced English (C1 Test) / (C1 International Certification) (*) or	F	3	22	I

Laboratory IEC			F	3	22	II
6 credits to be chosen between:						
GIUR-06/A	IUS/10	International Financial Law	B	6	44	I
GIUR-09/A	IUS/13	International Contract Law	B	6	44	II
GIUR-02/B	IUS/06	International Transport and Trade Law	B	6	44	I
Thesis			E	21		
Year: 2 - Total Credits				60		
TOTAL CREDITS 2 YEARS				120		

(*) Students who enroll with a B2 English level must include "Advanced English" in their study plan, and either must pass the C1 Test administered by CSAL or earn a C1 International Certification. Students who enroll with a C1 English level, achieved during their bachelor's degree (e.g., DEB students), must include either a C1 International Certification or the "Laboratory IEC" in their study plan. Students who hold a C1 International Certification and have not used it to earn English credits in their bachelor's degree may use the certification for these credits or include the "Laboratory IEC" in their study plan. Students who have already used the C1 International Certification to obtain English credits must include the "Laboratory IEC" in their study plan. CSAL offers the free preparatory course for both the C1 Test and the C1 International Certification.

(**) Students are also encouraged to apply for one of the following special programs: Global Consulting Program (GCP), Competitividad Global para PYmes (GCPYmes), Foreign Trade MBA, Campus World or Erasmus Traineeship, provided that it does not conflict with courses attendance.

(a) Students cannot include Business Economics or Managerial Economics or Applied Micro Lab (1st and 2nd module) as an elective in their study plan.

(b) Students cannot include Financial Economics as an elective in their study plan.

(c) Students cannot include Economics of Industrial Relations as an elective in their study plan.

(d) Only if not already chosen.



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Curriculum: International Business

1b

YEAR: 1 - A.Y. 2025-2026

New SSD	SSD	Course	TAF	CFU	HOURS	
	Integrato	Business Economics ^(a)	B	9	66	
	SECS-P/02	<i>Primer on quantitative methods</i>	B	3	22	
	SECS-P/01	<i>Managerial Economics</i>	B	6	44	
	SECS-P/02	Macroeconomics for professionals	B	6	44	
	SECS-S/01	Business Statistics	B	6	44	
		Lab of International Markets Analysis	F	6	44	
3 credits to be chosen between:						
		Advanced English (C1 Test) / (C1 International Certification) (*)	F	3	22	
		or				
		Laboratory IEC	F	3	22	
6 credits to be chosen between:						
	SECS-P/08	International Sales Management	B	6	44	
	SECS-P/07	Management Accounting for Decision Making	B	6	44	
6 credits to be chosen between:						
	SPS/09	Country Analysis	C	6	44	
	SECS-P/10	Supply Chain and Logistics	C	6	44	
6 credits to be chosen between:						
	SECS-P/07	Budgeting	B	6	44	
	SECS-P/11	International Banking and Financial Institutions	B	6	44	
6 credits to be chosen between:						
	IUS/10	International Financial Law	B	6	44	
	IUS/10	European Administrative Regulation	B	6	44	
	IUS/13	International Contract Law	B	6	44	
	IUS/06	International Transport and Trade Law	B	6	44	
6 credits to be chosen between:						
	SECS-P/03	Analysis and Evaluation of Public Policy	C	6	44	
	SECS-P/06	Economics of Environment and Natural Resources	C	6	44	
	SECS-S/04	International Dynamics of Populations	C	6	44	
	SECS-P/06	Economics of Innovation	C	6	44	
Year: 1 - Total Credits				60		

YEAR: 2 - A.Y. 2026-2027

New SSD	SSD	Course	TAF	CFU	HOURS	SEM (ciclo)
ECON-01/A	SECS-P/01	International Economics and Finance (1st and 2nd module)	B	12	88	I
ECON-01/A	SECS-P/01	Financial Economics and Risk Management ^(b)	B	6	44	II
ECON-07/A	SECS-P/08	Multicultural Management and Communication (1st and 2nd module)	B	12	88	II

9 free-choice credits (electives) (**):						
=		AI applications Lab	D	3	22	II
ECON-02/A	SECS-P/02	Lab of Applied Industry Dynamics (1st and 2nd module)	D	9	66	II
ECON-02/A	SECS-P/02	Business Startup	D	9	66	I
GSPS-08/A	SPS/09	Intercultural Relations	D	6	44	I
=		Internship	D	6-9	150-225	II
ECON-08/A	SECS-P/10	Organizational Behavior and Leadership	D	6	44	II
GSPS-08/A	SPS/09	Sociology of Entrepreneurship	D	6	44	II
ECON-07/A	SECS-P/08	Teamwork, Negotiation and Conflict Management	D	6	44	II
ECON-02/A	SECS-P/02	Personnel Economics ^(c)	D	6	44	I
ECON-05/A	SECS-P/05	Big Data Analytics for Business	D	6	44	II
ECON-02/A	SECS-P/02	Causal Analysis	D	6	44	II
		Thesis	E	21		
Year: 2 - Total Credits				60		
TOTAL CREDITS 2 YEARS				120		

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(**) Students are also encouraged to apply for one of the following special programs: Global Consulting Program (GCP), Competitividad Global para PYmes (GCPYmes), Foreign Trade MBA, Campus World or Erasmus Traineeship, provided that it does not conflict with courses attendance.

(a) Students cannot include Industrial Organization and Business Strategy (1st and 2nd module) or Applied Micro Lab as an elective in their study plan.

(b) Students cannot include Financial Economics as an elective in their study plan.

(c) Students cannot include Economics of Industrial Relations as an elective in their study plan.



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Curriculum: Global Economic Analysis

Gea

YEAR: 1 - A.Y. 2025-2026

New SSD	SSD	Course	TAF	CFU	HOURS	
	SECS-S/01	Quantitative Methods for Economics ^(a)	B	9	66	
	SECS-P/01	Applied Micro Lab (1st and 2nd module) ^(b)	B	9	66	
	SECS-P/08	Operation and Project Management (1st and 2nd module)	B	12	88	
	SECS-P/01	Applied Macro Lab (1st and 2nd module) ^(c)	B	9	66	
	SECS-P/05	Econometrics	B	6	44	
6 credits to be chosen between:						
	SECS-S/04	International Dynamics of Populations	C	6	44	
	SECS-P/06	Economics of Environment and Natural Resources	C	6	44	
	SECS-P/03	Analysis and Evaluation of Public Policy	C	6	44	
9 free-choice credits (electives):						
		Laboratory IEC ^(g)	D	3	22	
	SECS-P/02	Business Startup	D	9	66	
	SECS-P/02	Lab of Applied Industry Dynamics (1st and 2nd module)	D	9	66	
	SECS-P/01	Development Finance	D	9	66	
	SECS-P/11	International Banking and Financial Institutions	D	6	44	
	SECS-P/06	Lab of International Markets Analysis	D	6	44	
		Internship ^(h)	D	6-9	150-225	
Year: 1 - Total Credits				60		

YEAR: 2 - A.Y. 2026-2027

New SSD	SSD	Course	TAF	CFU	HOURS	SEM (ciclo)
ECON-01/A	SECS-P/01	International Economics and Finance (1st and 2nd module) (d)	B	12	88	I
ECON-02/A	SECS-P/02	Causal Analysis	B	6	44	II
ECON-02/A	SECS-P/02	Computational Economics	B	6	44	I
6 credits to be chosen between:						
ECON-04/A	SECS-P/06	Financial Economics ^(e)	C	6	44	II
ECON-04/A	SECS-P/06	Economics of Innovation	C	6	44	I
ECON-04/A	SECS-P/06	Economics of Industrial Relations ^(f)	C	6	44	I
3 credits to be chosen between:						
		Advanced English (C1 Test) / (C1 International Certification) (*) or	F	3	22	I
		Laboratory IEC	F	3	22	II
6 credits to be chosen between:						
GIUR-06/A	IUS/10	International Financial Law	B	6	44	I
GIUR-06/A	IUS/10	European Administrative Regulation	B	6	44	II
GIUR-09/A	IUS/13	International Contract Law	B	6	44	II

Thesis	E	21
Year: 2 - Total Credits		60
TOTAL CREDITS 2 YEARS		120

(*) Students who enroll with a B2 English level must include "Advanced English" in their study plan, and either must pass the C1 Test administered by CSAL or earn a C1 International Certification. Students who enroll with a C1 English level, achieved during their bachelor's degree (e.g., DEB students), must include either a C1 International Certification or the "Laboratory IEC" in their study plan. Students who hold a C1 International Certification and have not used it to earn English credits in their bachelor's degree may use the certification for these credits or include the "Laboratory IEC" in their study plan. Students who have already used the C1 International Certification to obtain English credits must include the "Laboratory IEC" in their study plan. CSAL offers the free preparatory course for both the C1 Test and the C1 International Certification.

(a) Students cannot include Computational statistics and quantitative methods (1st and 2nd module) as elective in their study plan.

(b) Students cannot include Business Economics or Industrial Organization or Business Strategy (1st and 2nd module) as elective in their study plan.

(c) Students cannot include Macroeconomics for Professionals as elective in their study plan.

(d) Students cannot include Global Trade and Finance as an elective in their study plan.

(e) Students cannot include Financial Economics as an elective in their study plan.

(f) Students cannot include Personnel Economics as an elective in their study plan.

(g) Only if not already chosen for the second year.