

Laurea Magistrale in *International Economics and Commerce*
Classe LM-56 – Scienze dell'Economia

Curriculum: *Business Organization and Strategy*

Disciplina	Attività Formativa	Settore	ECTS	Sem.
I YEAR – A.A. 2015-2016				
English Language (advanced) (*) or Lab of International Markets Analysis	F		6	
Business Statistics	B	SECS-S/01	6	
International Sales Management	B	SECS-P/08	6	
International Economics (1 st e 2 nd module)	B	SECS-P/01	9	
Industrial Organization and Business Strategy (1 st e 2 nd module)	B	SECS-P/06	12	
6 credits to be chosen between:				
Organizational Behavior and Leadership	C	SECS-P/10	6	
Sociology of Entrepreneurship	C	SPS/09	6	
6 credits to be chosen between:				
Teamwork, Negotiation and Conflict Management	B	SECS-P/08	6	
Management Control and Cost Analysis	B	SECS-P/07	6	
9 Free-choice Elective (**)	D		9	
Total credits			60	
II YEAR - A.A. 2016-2017				
European Agricultural Policy	C	AGR/01	6	I
International Tax Law	B	IUS/13	6	I
Operation and Project Management (1 st e 2 nd module)	B	SECS-P/02	12	I
Personnel Economics	B	SECS-P/02	6	I
Supply Chain and Logistics	C	SECS-P/10	6	II
Laboratory (BOS)	F		3	II
Thesis	E		21	
Total credits			60	

(*) If the student has a B2 Certificate of English must take Lab of International Markets Analysis, otherwise must follow the English Language Course. Student are strongly encouraged to get the FCE.

(**) Students are encouraged to apply for one of the following special programs: Global Consulting Program (GCP), Competitividad Global para PYmes (GCPYmes), Campus World.

Laurea Magistrale in *International Economics and Commerce*
Classe LM-56 – Scienze dell'Economia

Curriculum: *International Economics and Business*

Disciplina	Attività Formativa	Settore	ECTS	Sem.
I YEAR – A.A. 2015-2016				
International economics (advanced)	B	SECS-P/01	9	
International business and communication (1 st e 2 nd module)	B	SECS-P/08	12	
Econometrics	B	SECS-P/05	6	
European law	B	IUS/13	6	
English Language (advanced B2) (*) or English Language (advanced C1) or Lab of International Markets Analysis	F		6	
6 credits to be chosen between:				
Business Statistics	B	SECS-S/01	6	
Dynamics of Populations	B	SECS-S/04	6	
6 credits to be chosen between:				
Budgeting	B	SECS-P/07	6	
International Banking	B	SECS-P/11	6	
9 Free-choice Elective (**)	D		9	
Total credits			60	
II YEAR - A.A. 2016-2017				
International integration (1 st e 2 nd module)	B	SECS-P/01	12	I
6 credits to be chosen between:				
Economics of Innovation	B	SECS-P/06	6	I
Economics of Taxation	B	SECS-P/03	6	I
6 credits to be chosen between:				
Country analysis (1 st module)	B	SECS-P/02	6	II
Macroeconomics (Advanced)	B	SECS-P/01	6	II
12 credits to be chosen between:				
Economics of Environment and Natural Resources	C	AGR/01	6	I
Intercultural relations	C	SPS/09	6	I
Supply Chain and Logistics	C	SECS-P/10	6	II
Laboratory (IEB)	F		3	II
Thesis	E		21	
Total credits			60	

(*) For students who have the level but not the B2 English Certificate.

(**) Students are encouraged to apply for one of the following special programs: Global Consulting Program (GCP), Competitividad Global para PYmes (GCPYmes), Campus World.